



## Detective Timothy A. Kerstetter

Terrorism Liaison Officer

Delaware State Police

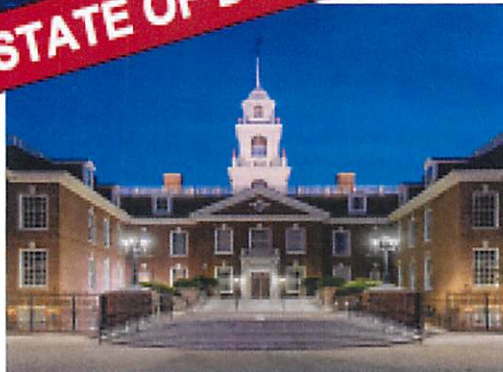
Detective Timothy Kerstetter is a 23-year veteran of the Delaware State Police with a vast amount of law enforcement experience. With extensive training and experience, the majority of Det. Kerstetter's career has focused on investigations and law enforcement instruction.

Det. Kerstetter served as an investigator in a variety of special investigations units. Most notably, Det. Kerstetter served as Delaware's first police officer to serve in the FBI's Joint Terrorism Task Force. After serving with distinction in the JTTF for nine years, and as bomb technician on the Explosive Ordnance Disposal team for seven years, he established himself as Delaware's ambassador for Homeland Security. Det. Kerstetter has been recognized for his unique ability to analyze macro-level national security matters and provide instruction on a localized level, relevant to Delaware First Responders and citizens. Numerous First Responders, federal law enforcement and intelligence agencies along with countless professional organizations have embraced his successful "Hometown Security" doctrine.

Det. Kerstetter currently serves as the Terrorism Liaison Officer at the Delaware Information & Analysis Center, the state's Homeland Security-based fusion center. Det. Kerstetter is a certified Master Instructor with the Delaware Council on Police Training. He has designed and implemented the highly sought after annual training initiative entitled the Hometown Security Conference, which provides professional training to First Responders throughout the Mid-Atlantic region. Furthermore, Det. Kerstetter has developed the Violent Intruder Preparedness & Response (VIPR) training program to improve citizens' readiness against random acts of mass violence. He regularly provides executive briefings and line-level instruction on emerging threats to include topics such as Active Shooter Events, Improvised Explosive Devices, suspicious behaviors and reporting, and tradecraft of Homegrown Violent Extremists.

Det. Kerstetter is a member of several professional associations and has received commendations from the Director of the FBI, Delaware's Secretary of Safety and Homeland Security and the Superintendent of the Delaware State Police.





The State Procurement Office has evaluated and joined the following NASPO ValuePoint contracts that are available to all Delaware public entities via statewide term contracts:

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## Sade' Truiett

Owner of G.I.R.L. Talk (Gifted, Intelligent, Royal Leader )  
Motivational Speaker

Ms. Sharon Sade' Truiett is a graduate of Delaware State University with a Bachelor of Arts Degree in English and minor in Psychology. She also holds a Master of Science Degree in Public Administration from Wilmington University. Her passion for knowledge has led her to several careers in education as an Educator and Program Director in the public and private school sectors.

In 2014, Sade' launched her mentoring organization G.I.R.L. talk. Girl is an acronym for Gifted, Intelligent, Royal Leader. Her organization started with six girls and now she mentors over 54 girls in the state of Delaware. The mission of G.I.R.L. talk is to equip girls with the skills and confidence to live boldly with purpose and passion. At the core of Sade' is a passion and purpose designed to specifically empower people to live their best lives. She travels the world with messages of hope, empowerment, and encouragement with practical ways to immediately get individuals to their destiny. She loves serving in her community and is active on several boards and community development projects in Delaware.

Sade' currently resides in Delaware. In her leisure time she is enjoying life on a beach, time with her family, or serving in her church as she is a licensed minister.

Sade' lives by the life's motto of people won't care how much you know until they know how much you care. Kindness makes the world go around.



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## Kenneth Anderson

Director

Delaware Economic Development Office (DEDO)

Since October 2007, Ken has been the Director for Entrepreneurial and Small Business Support for the Delaware Economic Development office (DEDO), and now, continues to serve in that capacity for the recently restructured DEDO office, now called the Department of State's Division of Small Business, Development and Tourism (DSBDT). In that role, Ken has created and launched array of Entrepreneurial and Small Business Development programs, including multiple Governor's Entrepreneurial and Small Business Conferences, Boot Camp and Business Plan Competitions, the Secrets of Success Breakfast Seminar Series, the DEDO Grassroots Plus Program, an entrepreneurial program for marginalized communities in Delaware just to name a few. Ken also brought the Kauffman FastTrac Entrepreneurial Training program to Delaware. Additionally, Ken's unit houses Downtown Delaware and Main Street programs, where he co-led Delaware's successful Project Pop Up program Initiative and multiple statewide e-Commerce trainings.

In September 2015, Ken led the creation of a partnership between the State of Delaware and the virtual, global accelerator, One Million by One Million located in Menlo Park, CA (Silicon Valley). This exclusive, highly selective program supports and Funds Delaware based entrepreneurs through a robust, entrepreneurial curriculum, private roundtables, enhanced mentorships and if qualified, introduction to funders.

Since 2009, Ken has also served on the Governor's Supplier Diversity Council (GSDC). In 2011, Ken was appointed Chair of the GSDC by Governor Jack Markell and continues to serve in that position under newly elected Governor John Carney. Under Ken's leadership, the GSDC launched Delaware's first non-race, non-gender based Small Business Focus Program and incorporated Individual's with DisAbilities into Delaware's Supplier Diversity Initiatives which was approved and codified in Governor Markell's Executive Order No. 44.

Ken serves on a number of Boards and Committees including the Delaware State Chamber of Commerce Small Business Alliance Advisory Council, the Delaware Manufacturing Extension Partnership (DEMEP) Fiduciary Board, the Delaware Small Business Development Center's Advisory Board, the Delaware Founder's Initiative Advisory Board.

In the community, Ken is an elected member of the Peninsula-Delaware Board of Ordained Ministries (B.O.O.M.), and Pastor of a "2 point Charge", Dale and Lee Haven United Methodist Churches of Middletown and Townsend Delaware respectively.

Ken is a graduate of the United States Naval Academy at Annapolis and attended Thomas Jefferson School of Law in San Diego, Ca. Ken is married to Dr. Devona Williams, PhD and lives in Clayton, Delaware.

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## Max Walton, Esq.

Attorney at Law  
Partner at Connolly Gallagher, LLP

Max Walton concentrates his practice on high-profile and unique commercial, government, and constitutional cases. Max has significant lead counsel experience in matters involving commercial, constitution, land use, construction, election, and insurance coverage matters in Delaware State and Federal courts. He acts as outside counsel for numerous State, County, and municipal governments and agencies. He also acts as counsel to numerous businesses, including insurance agencies, national and local construction firms, consulting firms, and medical practices.

Max enjoys taking on difficult cases and solving difficult problems – and is often referred the difficult cases by other members of the Bar. He has defended multiple complex litigation cases and has successfully handled numerous appeals before various boards and the Delaware Supreme Court.

Max is a frequent lecturer and gives seminars on various topics including land use law, constitutional law, election law, agency procedure, and takings. Max formerly served as the chair of the Government Law Section of the Delaware State Bar Association. Max is also the Managing Partner of the firm's Newark, Delaware office

### Areas of Practice

- Delaware Business, Commercial and Corporate Litigation
- Government Law

### Education

- Widener University School of Law (J.D., 1999)
- Washington College (B.A., 1995)

### Bar Admissions

- Delaware, 1999
- United States District Court  
District of Delaware, 2000
- United States Supreme Court, 2005
- United States Court of Appeals for the Third Circuit, 2008

### Professional Experience

Connolly Bove Lodge & Hutz LLP (2000 – 12)

- Superior Court of the State of Delaware, The Honorable William T. Quillen, Law Clerk (1999 – 2000)



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## Dr. Deanna Merritt .PhD

Professor, Goldey-Beacom College  
Wilmington, Delaware

Dr. Deanna Merritt earned her PhD in HR and Organization Behavior from the University of North Texas. With over 25 years of teaching and training experience, her goal is to bring relevance and excitement to the classroom through a variety of interesting and engaging techniques. Dr. Merritt is an honored recipient of the distinguished Excellence in Teaching and the Innovative Teaching Awards.

Beyond the classroom, Dr. Merritt is actively involved in research and writing on those topics of greatest relevance to organizational professionals in today's competitive marketplace. Her interactive and often humorous style makes her a popular workshop/seminar presenter in both the public and private sectors.



## Dr. Patricia Buhler

Professor of Management  
Goldey-Beacom College ,Wilmington, Delaware

Pat Buhler is a professor of management at Goldey-Beacom College in Wilmington, Delaware, is a certified SPHR (Senior Professional in Human Resources) and a SHRM Senior Certified Professional (SHRM-SCP). Pat teaches in the graduate and undergraduate programs specializing in management and human resource management. She has received the institution's Excellence in Teaching Award twice and was named to Who's Who Among America's Teachers twice.

In addition, Pat was the 2005 recipient of Delaware's Ron Shane Lifetime Achievement Award for Human Resources and the 2015 recipient of the Delaware Valley HR Lifetime Achievement Award. In 2011 she served as the Director of the Delaware State Council for SHRM. Prior to that, she served as the College Relations Director for the State Council. In addition, she has also served for two years as an item writer for SHRM's certification exams.

Pat is author of over 125 articles and has published six books including two SHRM published books: *Destination Innovation: HR's Role in Charting the Course* and *Up, Down, and Sideways: High Impact Verbal Communication for HR Professionals* (with Dr. Joel Worden).



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## Dean W. Stotler

Chief Procurement Officer  
Government Support Services (GSS)  
State of Delaware

Dean serves as the Chief Procurement Officer for the State of Delaware and is the director for Government Support Services (GSS). In this role, Dean is responsible for the administrative oversight of the following divisions:

- \* Office of Fleet Services which maintains and dispatches over 2,400 vehicles
- \* Central Contracting Unit which manages over \$250 million in contracts
- \* State Mail operations that delivers three million pieces of USPS metered mail and one million pieces of interdepartmental mail
- \* Surplus Property Program that dispenses all surplus state property with the exception of real estate
- \* Federal Food Commodities program which maintains a warehouse responsible for distributing 20 percent of school lunch commodities and services six specialty food programs
- \* Printing & Publishing operation that provides \$1.5 million worth of print services to state agencies annually
- \* Payroll Human Resources Statewide Technology (PHRST) operation that is responsible for a \$76 million biweekly payroll

In addition to these responsibilities, by virtue of his position, Dean sits on the Commission for Statewide Contracts to Support Employment for Individuals with Disabilities. This commission is responsible for establishing a list of goods and services to be provided to the state and local governments manufactured by this constituency group. Dean is a member of the Governor's Supplier Diversion Council and chairs the Procurement Committee for executive agencies in the State of Delaware. Dean previously served on the NASPO board of directors and is a past president of NASPO.

Dean holds a Master of Science in Human Resource Management and a Master of Science in Public Administration. He is also a certified CPPO.

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## Elayne Starkey

Chief Security Officer

Delaware's Department of Technology and Information  
State of Delaware

Elayne Starkey is a native of Milford, Delaware and a graduate of Milford High School. She graduated from James Madison University in 1984 with degrees in computer science and math and business administration. After graduation she was recruited by Xerox Corporation, where she joined the Webster Research Center software development team in Rochester, New York. While at Xerox, she earned an MS degree in Computer Science at the Rochester Institute of Technology with concentrations in Software Engineering and Data Communications.


In 1993, Elayne joined the IT team at Perdue Farms Inc. in Salisbury, Maryland, where she programmed and managed corporate computer systems for the second largest poultry producer in the nation.

In 1996, Elayne entered the public sector with the Delaware Department of Public Safety. As the Chief Information Officer, she was responsible for the coordination of the technology initiatives across eight state agencies, including Delaware State Police, Division of Motor Vehicles, and the Delaware Emergency Management Agency. She was responsible for advising the Cabinet Secretary on technology matters and recommending priorities on a \$90 million budget. She was named the Public Safety Employee of the Year in 2000 and served on Governor Minner's Information Services Task Force.

Elayne was a founding member of Delaware's newly created Department of Technology and Information, charged with IT reform and revitalization. She served as the Chief Technology Officer until 2005. In her current role as Chief Security Officer, she is responsible for Delaware's enterprise-wide cyber security, disaster recovery, and COOP programs. Elayne is the Chair of the Delaware Information Security Officer Team and member of the Governor's Homeland Security Council. Elayne is a Certified Information Systems Security Professional (CISSP®), and a Distinguished Alumni from JMU. She was honored as one of 10 most Influential People in Government Information Security, a State Scoop 2017 Top Women in Technology, and has testified before the US Senate on cybersecurity.

Elayne is a lifelong volunteer mentor, and is passionate about encouraging young women to pursue careers in science, technology, and math (STEM). Elayne and her husband Buck live in Millsboro, DE and enjoy travel and sports. a Distinguished Alumni from JMU. She was honored as one of 10 most Influential People in Government Information Security, a State Scoop 2017 Top Women in Technology, and has testified before the US Senate on cybersecurity.

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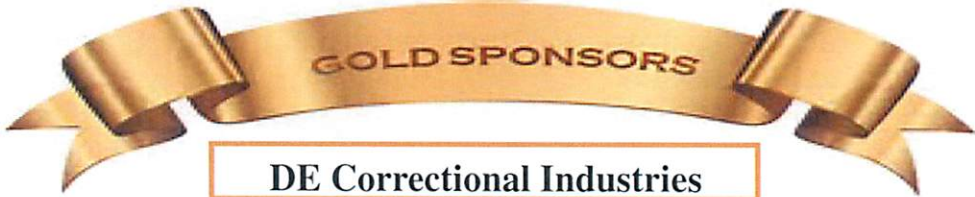
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*Thank You!*

*The Area II Conference would not have been possible if not for all the hard work and dedication of all the members of the Delaware Public Purchasing Association and the support of all of our vendors.*

*We would like to extend a special thank you to all who attended, especially all the instructors who took the time out of their busy schedules to be here. Last, but certainly not least, to **Office Basics** for being our Platinum Conference Sponsor.*

*Thank you for making the 2017 DPPA Conference a success.!*

*~DPPA Conference Committee*

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## **Delaware Public Purchasing Association's Partners**



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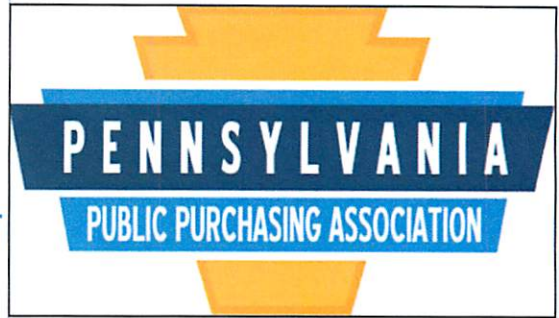


# SAVE THE DATE

## Upcoming Area 2 Conference

The Pennsylvania Public Purchasing Association will be hosting the 2018 Area 2 Conference & Tradeshow in King of Prussia, PA in October 2018.

**More information coming soon!**



[www.pappainc.org](http://www.pappainc.org)



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